

Marcelo Retamal, Head Winemaker of Viña De Martino (Chile)



PASSION FOR QUALITY

At 40 years of age Marcelo is considered by many to be one of the most highly regarded and distinguished winemakers of his generation. Renowned for his constant and passionate hard work, his tireless search for something new and exciting and his relaxed outlook on life, he most definitely stands out from his peers. Having studied Agronomy at the University of Concepción, with a specialization in Oenology, he graduated in 1996, from where he was employed immediately by **Viña De Martino** in the Maipo Valley, where he has worked ever since. Together with the rest of the Viña De Martino winemaking team he was the main protagonist when the winery launched the first ever wine to be produced, labeled and exported as Carmenère. Ever since that landmark day his consummate passion for this unique grape variety has never dwindled, and for some good reason his Single Vineyard Carmenère has been chosen as Chile's best for the past 2 years in the Chilean Wine Guide. This striving for perfection and difference and has also meant that the main focus of his work in the past 12 years has been a "Terroir Project" which is unrivalled in Chile and which has led him to investigate and find the most appropriate places to grow particular varieties in Chile. He has now made wines in over 350 vineyards the length and breadth of the country, many of which are unique in their field, with amazing personality and unerring quality. At the same time Marcelo has traveled extensively around the globe to broaden his knowledge of the world's vineyards and winemaking practices and to perfect his know-how of the international wine business.

Achievements & Awards

- 1998: he made wines in Argentina for De Martino and also spent a month in Haut Médoc at Chateau Belgrave (France)
- 1999: he traveled to California (USA) where he spent a month making Pinot Noir in the Russian River
- 2000: he undertook a technical trip to Australia, where he visited Griffith, McLaren Vale, Barossa, Yarra and King Valley
- 2001: he worked for a month in Spain, in Ribera del Duero, and also visited the regions of Toro and Rioja
- 2002 & 2003: he traveled to Spain again and Italy, where he became acquainted with the areas of Friuli, Piemonte, Toscana and Bolgneri
- 2004: he was twice awarded "Best Winemaker of the Year", by the prestigious Chilean Wine Guide and also by the Chilean Circle of Gastronomic Writers
- 2005: together with a group of geologists he traveled to France to get a deeper understanding of the Loire Valley, Champagne, Alsace, Burgundy, Rhone Valley, Bordeaux and Languedoc Rousillon
- 2006: his affinity for the Iberian Peninsula took him back to Spain, where he traveled around Priorat and Toro
- 2007: this time it was Portugal, where he fell in love with Touriga Nacional in the Douro Valley and also got to know the Alentejo and Extremadura regions
- 87 Points—*Wine Enthusiast*, March 2009, NUEVO MUNDO 2008 SAUVIGNON BLANC

“NUEVO MUNDO”
Organic Wines by De Martino

An unbeatable climate with warm, sunny summers and cold, wet winters that provide the ideal conditions for winegrowing, geographic isolation, diverse soil types, and phylloxera-free soils make Chile an organic paradise.

De Martino is a leader and pioneer in Chile’s organic production, and its property in Isla de Maipo in the Maipo Valley is the country’s largest organic plantation; with 12% of the national total, De Martino is the country’s second largest organic producer. The property’s 300 hectares of vineyards have been certified organic by the German company BCS Öko- Garantie GMBH since 2001, which makes De Martino one of the leaders in organic production.

“NUEVO MUNDO” is a line of wines produced under the strictest organic standards in Isla de Maipo. The property has the ideal conditions for producing Cabernet Sauvignon, Carmenère, Malbec, and Sauvignon Blanc.

The name NUEVO MUNDO, which means New World, aims to exemplify the commitment of these wines to a sustainable form of production that is able to deliver excellent results in quality and backed by the De Martino winery and the Maipo Valley, one of Chile’s most traditional appellations.

Nuevo Mundo 2006 Cabernet Sauvignon/Malbec (Maipo Valley, Chile)
88 points—Wine Spectator, January 2008
87 points—Wine Enthusiast, December 2005

Nuevo Mundo 2008 Sauvignon Blanc (Maipo Valley, Chile)
87 Points—Wine Enthusiast, March 2009

Nuevo Mundo 2006 Sauvignon Blanc (Maipo Valley, Chile)
Silver Medal—2007 Los Angeles International Wine Competition

Nuevo Mundo Winery
Chilean Wine Producer of the Year—2005 London International Wine and Spirits Competition